

JOHN STUDENT

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PROFESSIONAL SUMMARY

Supply Chains professional with 2 years of process and customer interface experience and a strong academic background in logistics and distribution material planning, MRP, global strategic sourcing, supplier contract management, negotiation strategies, financial valuations, and transportation systems modeling.

EDUCATION

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

Master of Science, Sustainable Transportation and Logistics, February 2022

GPA: 3.65/4.0, STEM Designated

OSMANIA UNIVERSITY, HYDERABAD, INDIA

Bachelor of Engineering, Instrumentation Concentration, July 2017

U.S. GPA Equivalent: 3.78/4.0

EXPERIENCE

ING VYSYA BANK LTD., **Manager of Operations**, Mumbai, India, October 2017–April 2020

- Created process flow for entire import/export finance activities, ensuring customer satisfaction as they could be quickly processed at branch level. Managed and trained a staff of two on process.
- Coordinated operations and maintained service level agreement. Functioned as liaison between branch and head office.
- Increased operational efficiency by eliminating the non-value-added activities, managed higher end corporate clients and generated revenue.
- Created Excel tool that quantified the financial profitability of US\$1.5MM using customer information database.
- Part of a team which audited branches on bank processes and procedures. Recommended solutions to C-level managers.

ABN AMRO BANK, **Operation Analyst Intern**, Mumbai, India, June 2017-August 2017

- Executed financial analysis across various sectors globally which expanded brand awareness and market penetration of various financial products.
- Developed statistical and graphical data systems tracked market requirements for financial decision making.
- Analyzed and interpreted sales trends to measure program effectiveness, presented recommendations to management.

ICICI BANK LTD., **Operations Intern**, Surat, India, January 2016–February 2016

- Handled operational process flow and analyzed daily transaction processing.
- Generated reports and provided recommendations that attracted and retained customers.

RESEARCH EXPERIENCE

RETAIL DEMAND FORECASTING FOR WEGMANS, BUFFALO, NY, November 2020-present

- Implemented EOQ and Newsvendor model for feasible cost cutting. Used inventory analysis and forecasting software Retek to forecast demand. Performed category analysis of products and replenishment cycles.

REVERSE AUCTIONS PROJECT ON SHELL CHEMICALS, October 2020-November 2020

- Analyzed the use of reverse auctions, its benefits and uses in specific environments.
- Mathematically analyzed reverse auctions and its impact on the entire supply chain.

COMPUTER SKILLS

- Proficient in Microsoft Office (Excel, Access, Word, PowerPoint), Advanced Excel
- Working knowledge of CRM, SQL, JSP, MATLAB, Retek

CERTIFICATIONS AND PROFESSIONAL DEVELOPMENT

- Pursuing CPIM Certification by APICS, Completed Module 1, December 2020
- Student Representative for the MS-SCOM program to the Graduate SA and School of Management
- Active Student Member of APICS and UB Supply Chains Club