



Marsha King Ph.D. is the President of SkillPoint Consulting where she works with senior leaders to assess their skills and personality by using various assessment tools including 360's, behavioral interviews and personality assessments. She also designs interventions including training, seminars, team building and strategic planning initiatives. Most recently, she has conducted leadership development initiatives and coached executives within AMITA Healthcare, Kraft, Baxter, Astellas, Kellogg School of Management, ITW, Capital Wealth Advisors, Navigant Consulting, The Parking Spot, Shire Pharmaceuticals, T. Rowe Price, Rockwell International, Kelton Research, Hanover Insurance and Galaxy Entertainment.

Marsha was a Managing Vice President for Capital One, a Fortune 200 Financial services firm based in McLean, VA, for 8 years. She began as the Director of Leadership Acceleration where she led 40 employees to provide services across the organization including succession planning, performance management, diversity, training and development and talent management. After 3 years, she became a Managing Vice President of HR and led HR Consulting for Capital One's staff groups and several other strategic businesses. Additionally, she led external HR branding and enterprise-wide change management as part of her responsibilities.

Prior to joining Capital One, Marsha was an Executive Coach for Development Dimensions International (DDI), a global human resource consulting firm based in Pittsburgh, PA. She worked with several Fortune 500 firms including Qwest, Nortel, Steelcase, Whirlpool and the US Postal Service to assess leadership capability and coach leaders to demonstrate stronger performance. Prior to DDI she worked with the Pennsylvania State University as a faculty coach in their Engineering Leadership Program. Marsha began her career with Worthington Industries, headquartered in Columbus, Ohio as a human resource generalist where she specialized in development and performance improvement.

Marsha is also a well-respected faculty member at University at Buffalo where she oversees their Executive Coaching Certification program. She has also been on faculty at Northwestern University (Kellogg), Georgetown University, Penn State University and George Washington University where she teaches leadership and coaching related courses. She has also authored several books and articles on leadership development.

Education

Ph.D., Organization Development, The Pennsylvania State University;
M.Ed., Instructional Systems Design, The Pennsylvania State University;
B.S., Business Administration, The Ohio State University.

Certifications

Executive Coaching Certification, Georgetown University
Change Management Certification, Darden School of Business
Negotiation and Influence Skills Certification, Harvard University Training
Certification, Princeton University