The Advising Syllabus serves as your guide to academic advising in the School of Management at the University at Buffalo. Similar to a course syllabus, it functions as a contract between you and your academic advisor regarding expectations, policies, resources and support. You are encouraged to keep and reference this document frequently, as it outlines the important collaborative advising partnership essential for academic success.

**UB School of Management**

Undergraduate Programs Office

Location: 204 Alfiero Center

Office hours: 8:30 AM-Noon, 1-4:30 PM

Summer hours: 9 AM-Noon, 1-4 PM

Website: mgt.buffalo.edu/undergrad

General email: mgt-undergrad@buffalo.edu

Telephone: (716) 645-3206

**Our Mission:**

The Undergraduate Programs Office (UPO) provides academic advisement to Accounting, Business Administration and Information Technology & Management majors at UB. We are dedicated to helping you understand your degree program, requirements and policies, and will direct you to the resources and tools you need to achieve academic success.

**Our Staff:**

- **Deidre Marriner**, Director, Undergraduate Programs and Student Services
- **Undergraduate Management Advisors:**
  - **Megan Bragdon**, Assistant Director
  - **Jessica Farley**, Assistant Director
  - **Leandro De Andrade Pereira**, Academic Advisor
  - **Jason Gilbert**, Academic Advisor
  - **Hayley Loucks**, Academic Advisor
  - **Mary Ann McQuade**, Senior Academic Advisor
  - **Craig Mathis**, Academic Advisor
  - **Dan Teichman**, Academic Advisor
  - **Bethany Thompson**, Academic Advisor
  - **Morgan Michalski**, Academic Advising Assistant
  - **Danielle Tomczak**, Academic Advising Assistant

**What is Academic Advising?**

Academic advising is a collaborative and on-going process throughout your college experience between you and your academic advisor. During an advisement meeting, you review your academic performance and clarify, or re-evaluate, your academic goals and plan.

It is important to learn your degree requirements and understand why you need to take specific courses and how they fit into your future planning and goals. Use important tools like your Academic Advising Report and the Undergraduate Course catalog for the year you entered UB. You should meet with your advisor at least once a semester. When you have an immediate concern about your academics, you should contact the Undergraduate Programs Office to explain the reason you want to schedule an appointment with your advisor.

**Sending Email to Your Advisor**

- **Email is not a substitute for an advising appointment.** For quick questions, you can also review the Frequently Asked Questions to assist you or call 716-645-3206 during our regular office hours for help.
- **Always use your UB email address when contacting your advisor.** Include your full name and person number in the email.
- **Please allow advisors up to two business days** for a phone call or email response. If necessary, your advisor will instruct you to schedule an advising appointment.
• Email your advisor if you need follow-up or clarification after a recent appointment.

Sample Email to Your Advisor

Dear Mr./Ms./Mx. Your Advisor’s Name

As a follow-up to our recent meeting, I have requested an official transcript from my previous school be sent to your office. In the meantime, I have attached an unofficial transcript with transfer courses that we discussed. Please let me know if there is anything else I need to do.

Thank you,

John Smith, Person #: 12345678

Goals

• Make a successful transition to the university.
• Utilize campus resources and support services.
• Know how to schedule an advisement appointment, and how your advisor can help!
• The required prerequisite courses and GPA requirements for good standing in your major
• Find or calculate your UB GPA, PGPA and Term GPA
• Use your HUB Student Center for course registration, checking grades, enrollment appointments, service indicators, transfer credit, and accessing your “Academic Advisement Report” (AAR): registrar.buffalo.edu/hub/
• How to use academic resources and support services including the Leadership, Learning and Community Center (LLCC) in the School of Management, campus-wide services and resources in Navigate.

Advisor and Student Roles and Responsibilities in Academic Advising

Academic Advisors are expected to:

• Help students understand their major and degree requirements and clarify UB policies and procedures.
• Discuss your academic performance and its impact on your future goals and financial aid disbursement.
• Provide clear and accurate information.
• Refer to campus resources and support services when appropriate.
• Help students plan a course of study and give advice about courses and adjustments of course loads.
• Continually assess academic progress toward meeting stated goals, clarify potential avenues to reach those goals and make appropriate adjustments as necessary.

Students are expected to:

• Become knowledgeable about relevant policies, procedures, UB rules and academic programs.
• Know your financial aid or scholarships and the criteria to keep them. Check with the financial aid office in 1 Capen for questions and concerns.
• Frequently check HUB Student Center, Navigate and UB email to access important information and resources.
• Become self-confident decision-makers by acquiring the skills needed to assume final responsibility for course scheduling, program planning, and the successful completion of all graduation requirements.
• Be actively engaged in seeking the academic and career information needed to meet educational goals.
• Be prepared with accurate information and relevant materials when contacting the advisor.
• Review the accuracy of the Academic Advisement Report (AAR) and check progress toward graduation.
• Follow-up on recommended referrals.
• Schedule a meeting with their assigned advisor at least once a semester.
• Call or visit the Undergraduate Programs Office for more immediate academic concerns.
• Make satisfactory academic progress toward degree completion.

Making an Appointment

You will be expected to attend a mandatory advising appointment for your first semester. An email reminder will be sent to your UB email account during the first month of classes so you can schedule that session. The appointment could be an individual or group appointment.
Schedule a future appointment through Navigate or download the mobile app “Navigate Student.”

Appointments cannot be arranged via email.

Regular appointments are 30 minutes in length. It is important to be on time for your appointment.

During the first week of the semester (drop/add), advisors are only available during drop-in hours from 8:30 am to Noon and 1 pm to 4:30 pm to address concerns or questions affecting your current semester schedule.


Understanding the School of Management Majors Requirements

Prerequisite GPA requirement for Management Majors

Accounting and Business Administration Majors

The Prerequisite Course GPA (“PGPA”) is based on grades earned in the prerequisite courses or their approved equivalency below.

- ECO 181 Macroeconomics
- ECO 182 Microeconomics
- PSY 101 Introduction to Psychology
- MTH 131 Mathematical Analysis for Business (or any calculus courses i.e. MTH 121 or 141)
- MGQ 201 Introduction to Statistics for Analytics
- MGA 201 Introduction to Financial Accounting
- MGA 202 Introduction to Management Accounting

Information Technology and Management Major

The Prerequisite Course GPA (“PGPA”) is based on grades earned in the prerequisite courses or their approved equivalency below.

- MGS 101 Information Technology and Mgmt 1
- MGS 102 Information Technology and Mgmt 2
- MGG 150 Business and Society
- ECO 182 Microeconomics
- PSY 101 Introduction to Psychology
- MTH 131 Mathematical Analysis for Business (or any calculus courses i.e. MTH 121 or 141)
- MGQ 201 Introduction to Statistics for Analytics
- MGA 201 Introduction to Financial Accounting

You can find your PGPA in your “Academic Advisement Report” through your HUB Student Center.

registrar.buffalo.edu/hub/aar.php

If you need to forecast the grades you need to earn in courses that are either in progress or not yet completed, visit the “Calculate your Prerequisite Grade Point Average (PGPA)” link below for step-by-step instructions:

http://mgt.buffalo.edu/content/dam/mgt/Degree-Programs/Undergraduate/Documents/CalculatePGPA.pdf

If you need to repeat courses, you must familiarize yourself with the Course Enrollment Control Policy. Registration in certain courses for a second time is restricted during the fall and spring semesters. Courses that typically effect business students are: ECO181, ECO 182, PSY 101, MTH 131, ENG 105, the seminar and some sciences. Additional information and courses can be found at: registrar.buffalo.edu/registration/policies/repeatpolicy.php.

If you repeat a prerequisite course for the major, the second grade counts, even if that grade is lower than the grade you earned the first time. No additional repeat grade can be used. If MTH 121 or MTH 141 is successfully completed, these substitute for MTH 131 (calculus). The School of Management’s repeat policy is applied to all attempted calculus courses. NO repeating permitted for MGS 101, 102 and MGG 150 for BS ITM.
**Other requirements:**
In addition to prerequisites, students have general education requirements (UB curriculum), upper level management courses and other requirements of their degree. View the undergraduate catalog from the year you entered UB for a guide to your courses.

- **The Undergraduate Catalog:** [https://catalogs.buffalo.edu/index.php](https://catalogs.buffalo.edu/index.php)

**Criteria for “Good Standing” in the Major**

It is important that you regularly attend class and visit your professors during office hours when needed. The School of Management reviews the academic records and performance of all approved majors at the end of each fall and spring semester. This process is referred to as an "academic review" and its purpose is to determine a student’s academic standing in the major. Academic standing is divided into three categories: good standing, alert and dismissal (or dismissed).

**Accounting Majors:** You are in **good standing** in the major while completing your prerequisite requirements if:
- Your PGPA is 3.0 or higher (with no F grade in any prerequisite course for the major and MGG 215),
- Your course grade in MGA 201 and 202 is B or higher,
- Your cumulative UB GPA is 3.0 or higher, and
- Your last semester (term) GPA is 2.0 or higher

**Business Administration Majors:** You are in **good standing** in the major while completing your prerequisite requirements if:
- Your PGPA is 2.5 or higher (with no F grade in any prerequisite course for the major and MGG 215),
- Your cumulative UB GPA is 2.5 or higher, and
- Your last semester (term) GPA is 2.0 or higher

**Information Technology and Management Majors:** You are in **good standing** in the major while completing your prerequisite requirements if:
- Your PGPA is 3.0 or higher (with no F grade in any prerequisite course for the major and MGG 215),
- B grades in MGS 101, MGS 102 and MGG 150
- Your cumulative UB GPA is 3.0 or higher, and
- Successfully complete MGS 101, MGS 102, MGG 150 and PSY 101, MTH 131, and ECO 182 in first-year; and MGA 201 and MGQ 201 in second-year
- Your last semester (term) GPA is 2.0 or higher

You will be notified via UB email if you fall below the major's minimum requirements and can either be placed on "alert" or "dismissed" from the School of Management. If placed on alert, you will be eligible to continue in the major - however you are at risk for dismissal without improved performance. You are dismissed from the major when you fall below the major’s minimum requirements and returning to good standing is not possible or very difficult.

The Office of the Registrar at UB, also completes an independent academic standards review at the end of each fall and spring semester. Policies related to this review are available at: [https://catalogs.buffalo.edu/content.php?catoid=1&navoid=19&hl=dismissal&returnto=search#university-degree-requirements](https://catalogs.buffalo.edu/content.php?catoid=1&navoid=19&hl=dismissal&returnto=search#university-degree-requirements)

- If dismissed from UB, you are automatically dismissed from the School of Management. If granted readmission to UB, students would also need to request readmission to the School of Management major, if eligible.

**Entering first years who are accepted and enrolled in one of the following 4+1 Programs have additional criteria:**
- BS Accounting/MS Accounting
- BS Business Administration with Financial Analysis Concentration/MS Finance
- BS Business Administration with Management Information Systems Concentration (MIS)/MS in MIS
- BS Information Technology and Management BS/Management Information Systems/MS in MIS
• Guaranteed admission to the MS program with overall undergraduate GPA of 3.25 and upper level management GPA of 3.25 or higher*
• *BS/MS Accounting students must also achieve a minimum junior-senior year ACC GPA of 3.0 to continue to the graduate coursework
• For details regarding these combined programs, visit: mgt.buffalo.edu/bsms
• Entering college freshmen, who select a 4+1 program on their application, are admitted directly to the program if admitted to UB.

Academic Integrity
Academic integrity is a fundamental university value. Principles of academic integrity include Honesty, Trust, Fairness, Respect and Responsibility. Violations of academic integrity and examples of academic dishonesty include plagiarism, copying, purchased or recycled work, self-plagiarism, and misrepresentation. The goal is to ensure that you learn the content in your courses in accordance with UB’s academic integrity principles, regardless of instruction being in-person or remote. To learn more about academic integrity and related resources, visit: https://academicintegrity.buffalo.edu/policies.php

Student Responsibility and Conduct
All students are required to positively affirm their knowledge of UB’s Student Conduct Rules, University Standards and Administrative Regulations prior to their first semester at UB. Asserting a lack of knowledge of university regulations will not be accepted as a basis for an exception to these regulations.
• Review the Rules, Regulations, & Policies at buffalo.edu/studentlife/life-on-campus/community/rules.html
• Be sure you have affirmed awareness of UB’s rules and regulations in your HUB Student Center.

Sexual Violence
UB is committed to providing a safe learning environment free of all forms of discrimination and sexual harassment, including sexual assault, domestic and dating violence and stalking. If you have experienced gender-based violence (intimate partner violence, attempted or completed sexual assault, harassment, coercion, stalking, etc.), UB has resources to help. This includes academic accommodations, health and counseling services, housing accommodations, helping with legal protective orders, and assistance with reporting the incident to police or other UB officials if you so choose. Please contact UB’s Title IX Coordinator at (716) 645-2266 for more information. For emergency assistance, contact University Police at (716) 645-2222.

Equity, Diversity and Inclusion
UB is committed to fostering a positive environment for learning, and to ensuring the safety, rights, and dignity of every member of the University community. UB prohibits invidious categorical discrimination based on such characteristics as race, gender, sexual orientation, age, national origin, religion, or disability in all matters affecting employment or educational opportunities within the University. Further information and support is available from the Office of Equity, Diversity and Inclusion: http://www.buffalo.edu/equity.html.

Student Support Services and Resources
Accessibility Resources, 60 Capen Hall, (716) 645-2608
Accessibility Resources helps ensure equal access for those with disabilities. Contact Accessibility Resources as soon as possible after you are admitted to UB, or as soon as you become aware of your accommodation needs. Some accommodations may require time to coordinate, so acting early is important. Learn more about how to Request Accommodations at: http://www.buffalo.edu/studentlife/who-we-are/departments/accessibility/request-accommodations.html

Career Resource Center, 308 Alfiero Center, (716) 645-3232 • https://management.buffalo.edu/career-resource-center.html
The Career Resource Center (CRC) serves as the primary resource for students and alumni of the University at
Buffalo School of Management in career exploration and job search. The CRC provides opportunities and resources that you will need to make the transition from the School of Management to a successful career.

**Global Programs (School of Management),** 251 Jacobs Management Center, (716) 645-3353 ● [http://mgt.buffalo.edu/about/global-reach/programs](http://mgt.buffalo.edu/about/global-reach/programs)

Prepare to lead in an increasingly global world through a variety of faculty-led, short-term programs. Opportunities include destinations in Africa, Asia, Central America, Europe and North America. Programs are offered during the fall, winter, spring and summer sessions.

**Leadership, Learning and Community Center,** B20 Jacobs Management Center, *(lower-level or basement of Jacobs),* (716) 645-9200 ● [mgt.buffalo.edu/llcc](http://mgt.buffalo.edu/llcc)

The Leadership, Learning and Community Center *(LLCC)* is a quiet, comfortable space for our management undergrads to study alone or with their MG peers. In addition, you can schedule tutoring services for select MG courses and sign-up to attend self-leadership skills workshops and related opportunities during the fall or spring semester. Watch your UB email or visit the center in-person to learn more about this resource and ways you can engage.

*Note:* First-year students who are selected and assigned to a success coach by UB Student Success and Academic Support, will be notified in mid-August. The office of the success coach assigned to selected first-year management students is located in the LLCC.

**Tutoring and Academic Support Services,** Various locations; email [asktutoring@buffalo.edu](mailto:asktutoring@buffalo.edu).

https://www.buffalo.edu/studentsuccess/tutoring.html

Tutoring and Academic Support Services *(TASS)* helps students raise the bar on their classroom performance by providing resources that open the door to academic success. Make an appointment for tutoring, academic coaching, peer mentoring or to attend a workshop.

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**Frequently Asked Questions**

1. **How do I stay organized in college?**
   
   It is important to develop positive behaviors in college. The skills you make now will make you successful in the future.
   
   • Be prepared: Use a planner and sync your Navigate app to your phone calendar.
   
   • Make note of each instructor’s contact information and office hours in your phone.
   
   • Wake up on time. Attend every class. Sit in the front of the class.
   
   • Turn off your cellphone before each class.
2. **How do I establish good time management skills?**
   - For each class syllabus, record all due dates for quizzes, tests, papers and projects in your Navigate calendar.
   - Examine your toughest weeks. If papers and tests occur during the same week, make time to finish assignments early to free up more study time for tests.
   - Plan to study four to five hours a day. Use peak periods of productivity in 20-minute intervals up to two hours.
   - Read all assigned chapters before class.
   - Study for major examinations at least one week ahead.
   - Complete all homework assignments regardless of whether you get credit for them.

3. **How many credit hours do I need to complete each semester/each year?**
   - Most students complete 15 credit hours each fall and spring semester - a total of 30 credit hours for the year. Sometimes, students take 14 credits in one semester and 16 in the next due to course sequencing.
   - Full-time status is defined as taking at least 12 credit hours per semester; anything less is considered part-time.
   - The maximum amount of credits a student can take in a fall or spring semester is 19 credit hours.
   - Taking winter and summer session classes can be a good strategy to help catch up or stay ahead.
     - A winter session allows a student to take no more than five credit hours.
     - No more than 14 credit hours can be taken across an entire summer session, including no more than eight credit hours in a single summer session, and no more than 11 credit hours in overlapping summer sessions.

4. **I am a full-time student and work three days a week. Am I working too many hours?**
   - The recommendation is to limit yourself to no more than 12-15 hours of work per week as a full-time college student in order to have enough time for studying.
   - If you need to work, try to find a job on campus, if possible.

5. **Who has access to my grades/academic records?**
   - For educational and administrative purposes, student information is shared within UB.
   - As per the Family Educational Rights and Privacy Act (FERPA), all privacy rights transfer to a student upon the age of 18 or when the student enters a post-secondary educational institution.
   - Faculty and staff are required to protect the privacy of student information. As a result, they may not discuss information about a student’s record with a parent or spouse without permission.
   - While you are encouraged to have open communication with family members, you can choose to submit the FERPA Information Disclosure Consent form to allow disclosure of your academic and financial records. You can also choose to revoke this access at any time.

6. **What if I want to change my major? When do I need to be accepted into a major?**
   - It is common for students to change majors in college.
   - The Undergraduate Academic Advisement website provides information on choosing, changing or applying to your major.
   - Students need to be accepted into a major by no later than 60 credits completed and understand that a change in major can influence time to degree and financial aid eligibility.
• Remember, you are not alone and take action immediately.
  o Make an appointment with your instructor or visit during office hours to discuss your concerns.
  o Seek out numerous tutoring opportunities available on campus.
  o If you are working more than 12-15 hours per week, consider cutting back to plan more time for your studies.
  o Talk to your academic advisor if resigning a course(s) is an option. It is important to understand that there are resign deadlines each semester, there can be limitations with future course registration, and resigning can influence your completion of credits/timeliness to graduation.
  o Speak with a financial aid advisor before resigning a course(s), as resigning can affect financial aid eligibility.

8. How much travel time do I need to get to classes on time?
• Plan at least one hour of travel time between a North and South Campus class.
• Plan 30 minutes of travel time between a class in the Ellicott Complex and a class on the North Campus spine.
• Students are able to reach most classes by foot within 10 minutes in the North Campus academic spine area.
• View campus maps for details: https://www.buffalo.edu/home/visiting-ub/CampusMaps.html.

First semester reminders and University Terms are on the following pages.
**Timeline** | **First Semester Reminders**
--- | ---
**BEFORE YOU START** | ▶ **Send Official Transcripts**: Make sure official high school and college transcripts along with AP credits are reported to UB Admission. Failure to do so can result negatively on financial aid and academic planning.
▶ **Take the Math assessment if you are enrolling in MTH 131 and do not have college level precalculus credit**: [https://www.buffalo.edu/cas/math/ug/resources/readiness-assessment.html](https://www.buffalo.edu/cas/math/ug/resources/readiness-assessment.html)
**Know When Classes Begin**: Check the official Academic Calendar at: [https://registrar.buffalo.edu/calendars/academic/index.php](https://registrar.buffalo.edu/calendars/academic/index.php)
  - Mark important dates for the semester in your personal calendar – don’t have one, get one!
**FIRST WEEK OF THE SEMESTER** | **Know Drop/Add deadline (15-week courses)**: Schedules must be finalized by the 7th day that classes are in session, including Saturdays. Check dates at: [https://registrar.buffalo.edu/calendars/student/index.php](https://registrar.buffalo.edu/calendars/student/index.php)
*No further changes to your schedule can be made after drop/add. Watch for financial liability deadlines as well.*
  - *Make it a habit to GO TO CLASS*
  - *Register for Classes*: Learn when your enrollment appointment starts in your HUB Student Center. [https://registrar.buffalo.edu/registration/howtoregister/](https://registrar.buffalo.edu/registration/howtoregister/)
**FIRST MONTH** | **Practice good study habits, it leads to good grades!**
▶ **Check-in with a peer tutor** at Tutoring and Academic Support Services, email asktutoring@buffalo.edu.
  - [https://www.buffalo.edu/studentsuccess/tutoring.html](https://www.buffalo.edu/studentsuccess/tutoring.html)
▶ **SIGN-UP and attend your mandatory advisement session from your management** advisor if you are a new first-year student (watch your UB email).
▶ **Activate your BizLink profile** [https://business-buffalo-csm.symplicity.com/students/app/home](https://business-buffalo-csm.symplicity.com/students/app/home) to stay informed on career and internship events.
▶ **Schedule a tutoring appointment – Get help early!** Make an appointment with a tutor through Navigate.
**SECOND MONTH** | ▶ **Review your mid-term Grades**: Check your UBLearns and HUB Student Center for your course grades to make sure you are on track for good academic standing. Ask your instructor or teaching assistant (TA) for help if you are unsure about your standing.
▶ **Resign from a course deadline**: Check date at: [https://registrar.buffalo.edu/calendars/student/index.php](https://registrar.buffalo.edu/calendars/student/index.php) (for standard 15 week classes).
  - There are many financial and academic consequences to resigning a course. Meet with your instructor to understand your standing in the course and then consult with your advisor well before the course resignation deadline. [https://registrar.buffalo.edu/registration/howtoregister/drop-add-resign.php](https://registrar.buffalo.edu/registration/howtoregister/drop-add-resign.php)
▶ **Register for Classes**: Learn when your enrollment appointment starts in your HUB Student Center. [https://registrar.buffalo.edu/registration/howtoregister/](https://registrar.buffalo.edu/registration/howtoregister/)
**LAST MONTH** | ▶ **Final Exams** – Continue to study and complete exams utilizing tutoring services on campus and exam preparation. You are responsible to check your exam schedule in advance. [http://registrar.buffalo.edu/schedules/finalexams.php](http://registrar.buffalo.edu/schedules/finalexams.php)
▶ **Check your final course grade** – If you failed a courses, you should review your next semester schedule to determine if you need to adjust your registration. Contact your management advisor early if you have questions.
AAR: Found in HUB, your “Academic Advisement Report” (AAR) is an advising tool that tracks progress toward graduation by showing how courses taken meet graduation requirements for all approved undergraduate programs.

ACADEMIC PROBATION: A student is on academic probation and not in academic good standing with the University and/or the School of Management if they do not meet the minimum GPA requirements.
- Review the Academic Standards Review for UB at https://catalogs.buffalo.edu/content.php?catoid=1&navoid=19#academic-residency-requirements
- The minimum GPA standards for management are higher than the University is and can be reviewed in the “Academic Review for Management Major” at http://mgt.buffalo.edu/degree-programs/undergraduate/current-students.html

DIGITAL ACCESS: Several School of Management courses are taught digitally: http://mgt.buffalo.edu/current-students/school-facilities/digital-access-courses

ENROLLMENT APPOINTMENT: Students may initially register during a specified period of time called an enrollment appointment based on the number of credit hours completed. Visit: https://registrar.buffalo.edu/hub/viewEnrollmentDates.php

FULL-TIME STATUS: A student is considered to be a full-time University at Buffalo student for enrollment and billing purposes if enrolled for a minimum of 12 credit hours in a semester. Financial aid eligibility may have additional requirements.

GOOD ACADEMIC STANDING: Students are in good academic standing if they meet the minimum GPA requirements for both the University and the School of Management. You can be in good standing with UB, but not with your major. See Academic Probation.

HUB: The HUB Student Center, accessed via MyUB, is where students register for classes, check their grades, run a degree audit, manage their financial aid and student account information and more.

Degree Applicable Credit (DAC): Are required courses in a given program or part of the UB curriculum. DAC is necessary for awarding degrees and evaluating students’ eligibility for New York state award programs.

MAJOR/PLAN: An academic major or academic plan is an undergraduate program of study leading to a degree. View the catalog at: https://catalog.buffalo.edu/

MyUB: UB’s online portal for students; it facilitates access to many UB tools, resources and services. Students log in to their MyUB page with their UBIT Name and Password. To access, visit: https://myub.buffalo.edu

PERSON NUMBER: This eight-digit number will serve as your primary student identification number. You will need to remember this number and use it often for various transactions at UB.

PREREQUISITE: Two ways the term can be used:
- Prerequisite for the major for the accounting or business major referred to the seven prerequisite courses that must successfully be completed prior to beginning upper level coursework in a student’s junior and senior year. These courses are: ECO 181, ECO 182, PSY 101, MTH 131 or calculus, MGA 201, MGA 202, and MGQ 201.
- Prerequisite for the major for ITM majors are MGS 101, 102, MGG 150, PSY 101, MTH 131, ECO 182, MGA 201 and MGQ 201.

Prerequisite also refers to a course which must be successfully completed before the student may enroll in a particular course.

REQUIRED CORE: (Upper-level 300/400 MG courses for all School of Management majors): After successful completion of all prerequisite courses, students must complete the required MG core courses.

SYLLABUS: The course syllabus serves as a contract between the student and professor regarding course expectations and policies. The course syllabus should clearly communicate what the instructor expects of students and what students can expect from the instructor. Many syllabi may be in UB Learns. Visit: https://catalogs.buffalo.edu/content.php?catoid=1&navoid=19#course-syllabi

TRANSFER CREDIT REPORT (TCR): The HUB Transfer Credit Report (TCR) lists incoming transfer courses and their UB equivalents along with units and grades. The report also includes Advanced Placement (AP) and other alternative or exam test credits (CLEP, IB, A-levels, etc.).

UB LEARNS is the Course Management System at UB. Instructors can post syllabi, readings, and assignments, and communicate via email, virtual chats or discussion boards. UB Learns is web-accessible 24 hours per day, seven days a week: http://ublearns.buffalo.edu.