## Neil A. Stroul, Ph.D.



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Professionally, Neil is first and foremost a leadership coach. Trained originally as a psychologist, Neil blends more than 25 years of experience in organizational consulting and the perspective of applied psychology to helping executives build their leadership capabilities. When he is not working one-on-one with senior executives, he can be found working with senior leadership teams, helping them to work initially in a more coordinated, and ultimately collaborative, fashion.

The only professional activity that Neil enjoys more than coaching leaders is training professional coaches. He is a founding faculty member of Georgetown University's Certificate in Leadership Coaching program, and has been teaching coaching to a diverse body of aspiring coaches for twenty years. Neil mentored many of the more than 1,000 students who completed the Georgetown program, and continues to be actively involved in the Georgetown alumni network. Neil is also founding faculty in Georgetown's newly established Institute for Transformational Leadership. He has served on the faculty of the Georgetown McDonough School of Business to teach in the Executive Master's in Leadership program, and has also taught a coaching master class in the Advanced Coaching program at the Smith School at the University of Maryland. Neil serves on the faculty of American University's Key executive education program, and on the Academy in Higher Education Innovative Leadership (AHEIL) co-sponsored by Georgetown University's Institute for Transformational Leadership and Arizona State University.

Neil believes that wittingly or not, all of us – you, him, every one - are on a developmental journey. The first challenge is to notice to what degree you feel the arc, or trajectory, on which your journey is moving supports your sense of purpose and wellbeing. Coaching is all about intentional development, moving from a current state to a future state that aligns well with your values and aspirations. Development is best understood by comparing it to a story. In the story of your life you are author, protagonist, narrator, reviewer/editor. Intentional development, or "life by design," is all about reclaiming authorship and choice, and creating the future you desire. One of Neil's favorite tag lines is: "Either you have the story or the story has you." For leaders, this means being clear about values and capabilities, and building an agenda for others to follow.

Neil regularly consults with organizational clients on such topics as developing leaders, implementing new organization structures, team building, managing change and uncertainty, and approaches to career development. Neil has frequently been invited to speak to groups and consult with organizational leaders on the role of generational dynamics in the work place. He is proud to have served Capital One, MITRE, The World Bank, O'Melveny & Myers, Wilmer Hale, Genworth, Microsoft, Constellation Energy, ICRW, IFC, IMF, MITRE, CNA, Nextel, NIH, OCC, SEC, the National Institutes of Health, Lockheed, Freddie Mac, VF Corporation, WWF, and Deltek, to name a few of his clients.

Neil has written and delivered presentations extensively on coaching and professional development, and is currently working on a book, *The Other Side of The Story*, a handbook for reclaiming authorship, power and choice.

Finally, Neil feels blessed several times over: He is the father of four spectacular human beings, Dana, Adam, Matt and Eleanor; the Red Sox have won the World Series (four times) in his lifetime; the Patriots won the Super Bowl three times in the opening decade of the 21<sup>st</sup> century, and then three more in the second decade (aka "the

dynasty"); (and in 2015, he was there with his son!) the Celtics have won all 17 of their championships in his lifetime (but his favorite is the 1981 championship); and in 2008, the best surprise of all, he met Leslie. By the way, Neil grew up in Boston.